





### WildFood Project

# Eating the wild: Improving the value-chain of Mediterranean Wild Food Products (WFP)

## D3.2 - A database of key stakeholders

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#### 1. Introduction

As part of WILDFOOD deliverable D3.2, this document maps key stakeholders from Tunisia, Spain, Portugal, Italy and Slovenia, working on Aromatic and Medicinal plants, Acorns, Truffles and Pine Nuts. The main aim of this study is to connect local producers and enterprises to their consumers and to the global market. The database includes key stakeholders who start collaborating with WILDFOOD team at the beginning of the project. The list consists of local producers and small enterprises collecting or valorizing target products of WILDFOOD. The database will contribute to set up a virtual platform to help local stakeholders to present themselves and their products to the international market in an innovative way. In overall, the database will support the local food supply chains with a new way for economic and social sustainability, showing the importance of local producers. Besides, the platform, which emphasizes sustainability and promotes short supply chains around the Mediterranean, shows an innovative way of representation and communication bringing producers closer to people interested in their products. The list was elaborated and published after the approval of all the named producers and they have accepted to publish information such as their names, websites, countries, certification, and their position in the value chain.

The published information was agreed with different partners after a survey launched on March 16<sup>th</sup>, 2022. The survey was launched to choose the information that will be published and obtain stakeholders permission to ensure data protection. 10 participants to the survey confirmed the choice with at least one partner per institute/country.

## 2. Description

The present list contains 65 key stakeholders from 5 Mediterranean countries and working on the 4 Wild food products chosen within the framework of the project: Pine nuts, Truffles, Aromatic and Medicinal Plants and Acorns. Table 1 shows that the largest number of key stakeholders (28) are working on Pine nuts with 12 stakeholders from Spain, 10 from Tunisia, 4 from Portugal and 2 from Italy. Followed by AMP with 16 stakeholders from Tunisia (10) and Portugal (6) and Truffles with 14 stakeholders from Spain (8), Italy (4) and Slovenia (2). Only 7 stakeholders, from Portugal, working on Acorns are involved in the key stakeholders list.



**Table 1**. Distribution of key stakeholders according by product and country

	Pine nuts	Truffles	AMP	Acorn	Total
Tunisia	10	0	10	0	20
Spain	12	8	0	0	20
Slovenia	0	2	0	0	2
Italy	2	4	6	0	12
Portugal	4	0	0	7	11
Total	28	14	16	7	65

Three main categories of economic actors are found in the list of key stakeholders: Producers, Wholesalers and Retailers. The first category of producers, including also collectors and processors in table 2, is the most represented category in the list with 53 stakeholders representing all the involved countries and for all the considered Wild food products. A second category including stakeholders that are at the same time producers and retailers is represented in Portugal for both products Acorns and AMP and in Spain for Truffles.

The only Wholesalers represented in the stakeholders list are Truffles wholesalers in Italy and Spain.

Table 2. ¡Error! No se encuentra el origen de la referencia. Distribution of key stakeholders by category in the supply chain

	Producer/Collector/Processor	Producer/Collector/Processor - Retailer	Wholesaler	Total
Italy	3		3	6
Pine nuts	2			2
Truffles	1		3	4
Portugal	11	6		17
Acorn	6	1		7
AMP	1	5		6
Pine nuts	4			4
Slovenia	2			2
Truffles	2			2
Spain	17	1	2	20
Pine nuts	12			12
Truffles	5	1	2	8
Tunisia	20			20
AMP	10			10
Pine nuts	10			10
Total	53	7	5	65

ERA-LEARN has received funding from the European Union's

A crucial information on the key stakeholder's certification is present in the list. From 65 stakeholders, 30% are certified.

Table 3 shows that Portuguese stakeholders are the most certified stakeholders with 4 certifications for AMP, 4 for Acorns and 3 for Pine nuts. Also 6 stakeholders from Spain (2 working on Truffles and 4 working on Pine Nuts), and 2 stakeholders from Italy working on Truffles are certified. No stakeholders from Tunisia and Slovenia are certified.

**Table 3**. Number of certified key stakeholders by product and by country

	Organic product	ISO 220000	ISO 9000	IFS	BRC	Total
Acorn						4
Portugal						4
AMP	4	1				4
Portugal	4	1				4
Pine nuts	4	4	2			7
Spain	2	4	2			4
Truffles	1			2	2	4
Italy	1			2	2	2
Total	9	5	2	2	2	19

"Organic Product" is the most applied certification by 9 stakeholders, used in Portugal for AMP, In Spain for Pine nuts and in Italy for truffle. Followed by "ISO 22000", applied by 5 stakeholders in Spain for Pine nuts and in Portugal for AMP. Certification "ISO 9000", "IFS" and "BRC" are applied by 2 stakeholders each for Pine Nuts and truffles in Spain and Italy. Other certification types such as "Food safety", "Eco", "Plant Propagation", "FSC", "Global GAP" and "Km0 Alentejo" are also applied by stakeholders as shown in Table 4.

**Table 4**. Types of certification by product and by country

	Organic product		ISO 9000	IFS	BRC	Plant Propagation	FSC	Global GAP	Km Alentejo	Food safety	Eco	Total
Acorn						1			1			4
Portugal						1			1			4
AMP	4	1						1				4
Portugal	4	1						1				4
Pine nuts	4	4	2				1					7
Spain	2	4	2									4
Portugal							1					1
Truffles	1			2	2					1	1	4
Italy	1			2	2							2
Spain										1	1	2
Total	9	5	2	2	2	1	1	1	1	1	1	19

Table 5. presents the full list of key stakeholders with the previously described data. This list will also be converted into a map of key stakeholders.



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Table 5. List of key stakeholders

Country	Main Product	Region	Name	Website	Main Activity	Type of certification
Tunisia	Pine nuts	North	Mekki Ben Mohamed Hamoudi		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Houcine Ben Ali Hmeidi		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Houcine Ben Ali Aloui		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Omar Ben Mokhtar Ayari		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Hbib Ben ayechi Ayari		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Ali Ben Salah Salouhi		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Mekded ben Amor Noomeni		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Ali Ben Ahmed Farhouti		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Tarek Ben Salah Hmeidi		Producer/Collector/Processor	
Tunisia	Pine nuts	North	Jileni Ben Mohamed Ayari		Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Carles Vaello		Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Consorci Forestal de Catalunya	www.forestal.cat/w eb/	Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Agustí Nogueras Planas		Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Pinyes i pinyons Torrent d'Empordà S.L.		Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Fruits Secs Cortal S.L.	www.pinyons.cat/e n/	Producer/Collector/Processor	
Spain	Pine nuts	Castilla- León	Sociedad Cooperativa Piñonsol Castilla y León	http://pinonsol.com /	Producer/Collector/Processor	
Spain	Pine nuts	Andalucia	COFOREST Sociedad Cooperativa Andaluza		Producer/Collector/Processor	
Spain	Pine nuts	Castilla- León	Piñones de Castilla SA	https://pinonesdeca stilla.com/	Producer/Collector/Processor	Organic product ISO 22000 (processing certification)
Spain	Pine nuts	Castilla- León	Biopiñón S.L.	https://xnbiopion- 8za.com/en/home- eng/	Producer/Collector/Processor	Organic product ISO 22000 (processing certification)
Spain	Pine nuts	Catalonia	Frit ravich, S.L.	https://www.fritravich.com/	Producer/Collector/Processor	
Spain	Pine nuts	Catalonia	Borges agricultural & industrial nuts, S.A.	https://borges- bain.com/centro-	Producer/Collector/Processor	ISO 9000, ISO 22000 (processing certification)



				productivo/reus- tarragona-borges-1/		
Spain	Pine nuts	Catalonia	Coselva	https://coselva.com /ca/	Producer/Collector/Processor	ISO 9000, ISO 22000 (processing certificaction)
Spain	Truffles	Catalonia	Meravelles Gonzalez		Producer/Collector/Processor	
Spain	Truffles	Catalonia	LAUMONT TRUFFLES SLU	www.laumont.eu	Wholesaler	Food safesty
Spain	Truffles	Catalonia	Carlos Casanova		Producer/Collector/Processor	
Spain	Truffles	Catalonia	Tòfona de la Conca	www.tofonadelaco nca.com	Producer/Collector/Processor	
Spain	Truffles	Aragón	TRUFAPYRENEES	www.trufapyrenees	Producer/Collector/Processor - Retailer	
Spain	Truffles	Aragón	Micotruf Mora SL		Wholesaler	
Spain	Truffles	Aragón	Perales Cortel SL		Producer/Collector/Processor	
Spain	Truffles	Catalonia	Oriol Domènech		Producer/Collector/Processor	Eco
Slovenia	Truffles	Western	Žarko Volk, retired; , self- employed entrepreneur		Producer/Collector/Processor	
Slovenia	Truffles	Sentral slovenian	Matjaž Beznik, individual		Producer/Collector/Processor	
Tunisia	AMP	Capital	NG Aroma		Producer/Collector/Processor	
Tunisia	AMP	Center	Haifa Abidi		Producer/Collector/Processor	
Tunisia	AMP	South	Hedia Kaoubi		Producer/Collector/Processor	
Tunisia	AMP	Northwest	Khira Rezgui		Producer/Collector/Processor	
Tunisia	AMP	northeast	Sahar karoud		Producer/Collector/Processor	
Tunisia	AMP	Capital	Safa kerkeni		Producer/Collector/Processor	
Tunisia	AMP	Northwest	Dar Mhania lel Assala		Producer/Collector/Processor	
Tunisia	AMP	Northwest	GDA Oued Maaden		Producer/Collector/Processor	
Tunisia	AMP	Northwest	Fontaine Bénies and Pure Nature		Producer/Collector/Processor	
Tunisia	AMP	Northwest	GDA Ain Babouch		Producer/Collector/Processor	
Italy	Pine nuts	Toscana	Grassini Pinoli S.r.1	https://www.pinoli biologici.it/	Producer/Collector/Processor	
Italy	Pine nuts	Campania	Ciavolino Daniele & Figli Napoli SRL	https://www.ciavolino.it/	Producer/Collector/Processor	
Italy	Truffles	Piemonte	Tartuflanghe	https://tartuflanghe.	Wholesaler	BRC, IFS
Italy	Truffles	Abruzzo	S.Z. Tartufi	https://www.sztartu fi.it/it/	Wholesaler	



Italy	Truffles	Marche	T&C	https://www.tectart	Wholesaler	BRC, IFS, Organic
Italy	Truffles	Piemonte	Pedemontis	ufi.it/ https://www.pedem ontis.it/	Producer/Collector/Processor	
Portugal	Acorn	Center	Associação de Produtores Florestais do Concelho de Coruche e Limítrofes - APFC	https://www.apfc.pt	Producer/Collector/Processor	Plant propagation
Portugal	Acorn	South	Cooperativa de Usuários do Freixo do Meio	https://freixodomei o.pt/	Producer/Collector/Processor	Organic product
Portugal	Acorn	South	D'Alenguadiana	https://dalenguadia na.pt/	Producer/Collector/Processor - Retailer	Organic product
Portugal	Acorn	North	Dom Alentejo - Pereira e Ameixa, Lda.	https://dom- alentejo.lojasonline ctt.pt/	Producer/Collector/Processor	
Portugal	Acorn	South	Pátio da Bolota (José Luís Araújo)	https://vipa1051.co m/	Producer/Collector/Processor	
Portugal	Acorn	South	Moinho de Pisões	http://www.moinhodepisoes.com/	Producer/Collector/Processor	Km0 Alentejo (short food supply chain)
Portugal	Acorn	North	Vale do Mestre	http://www.valedo mestre.com/	Producer/Collector/Processor	,
Portugal	AMP	North	Aromáticas vivas	https://www.aromat icasvivas.com/pt/	Producer/Collector/Processor - Retailer	Organic product, Global GAP, ISO 22000
Portugal	AMP	South	Be aromatic, Lda - Organic herbs	https://bearomatic.p t/	Producer/Collector/Processor - Retailer	Organic product
Portugal	AMP	South	Erva Brava Unipessoal Lda.	-	Producer/Collector/Processor	Organic product
Portugal	AMP	South	Herdade dos Grous - Agricultura e Pecuária, Lda.	http://www.herdade dosgro us.pt/	Producer/Collector/Processor - Retailer	g .
Portugal	AMP	South	PROVE_ISA	http://www.prove.c om.pt/	Producer/Collector/Processor - Retailer	
Portugal	AMP	South	Trilhos Verdes Unipessoal Lda	http://trilhos- verdes.blogspot.co m/	Producer/Collector/Processor - Retailer	Organic product
Portugal	Pine nuts	Center	Casa Cadaval	https://www.casacadaval./	Producer/Collector/Processor	FSC
Portugal	Pine nuts	National	ICNF - National Institute for Nature Conservation and Forests	https://www.icnf.pt	Producer/Collector/Processor	



Portugal	Pine nuts	South	Santa Casa da Misericórdia de	http://www.scmalc	Producer/Collector/Processor	Organic product
			Alcácer do Sal	acer.pt/		
Portugal	Pine nuts	Center	Sociedade Agrícola da Alorna	https://alorna.pt/	Producer/Collector/Processor	Organic product
			SA			

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### 3. Conclusion

The present report is the deliverable D3.2 of the Wildfood project, presenting the list of key stakeholders and a description of its content. Stakeholders mapping is an important phase to set up a representative map of key producers to be published on the most frequented websites in each country around the Mediterranean. The producers map will ensure better visibility for small firms and improve their chances of accessing to the international market. This task will fully contribute to the creation of a map of key stakeholders based on the current list.



The Partnership for Research and Innovation in the Mediterranean Area will devise new R&I approaches to improve water availability and sustainable agriculture production in a region heavily distressed by climate change, urbanisation and population growth.



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